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| Совместноеобщество с ограниченной ответственностью«ЛЛК-НАФТАН»211440, г. Новополоцк-1, Витебская областьРеспублика Беларусь, УНП 390401182Телефон (0214) 59-45-13, факс (0214)59-81-62www.llk-naftan.by; E-mail: office@llk-naftan.byР/с 3012210456019 в “Приорбанк” ОАОЦБУ 202 г.Полоцк, БИК 153001749Адрес банка: 211400, г.Полоцк, ул.Е.Полоцкой, 1а,Витебская область, Республика Беларусь | JointVenture with Limited Liability«LLK-NAFTAN»211440, Novopolotsk-1, Vitebsk RegionRepublic of Belarus, VAT 390401182Phone (0214) 59-86-57, fax (0214)59-81-62www.llk-naftan.by; E-mail: office@llk-naftan.byaccount 3012 210456019 in JSC “Priorbank”CBS 202, Polotsk, Code 153001749Bank address: 211400, E.Polоtskoy, 1а, Polotsk,Vitebsk Region, Republic of Belarus |

**Commercial proposal**

**JVLL “LLK-NAFTAN”**

Joint venture with limited liability «LLK-NAFTAN» invites domestic and foreign stock companies - manufacturers of lubricating oils, working in the sphere of petrochemical production for mutually beneficial cooperation.

Our enterprise was found on 28th of June 2006. The main founders are JSC "NAFTAN" (Republic of Belarus) and
LLK INTERNATIONAL B.V. (the Netherlands, Daughter Company of JSC "LUKOIL", Russia). JVLL"LLK-NAFTAN" is a resident of the Republic of Belarus, it is the enterprise with foreign investments.

The enterprise has the largest capacities for oil additives production on the territory of Commonwealth of Independent States. Export shares cover 90 % of all manufactured products.

Main spheres of enterprise activity are:

- introduction of high technologies for up-to-date additives production;

- production of integrated highly effective packages of additives for lubricating oils;

- production of a broad assortment of additives of different functional purposes;

- production of other products of petrochemical objective;

- priority in lubricant additives supply of JSC "LUKOIL" (Russian Federation)and JSC "NAFTAN"(Republic of Belarus) plants.

Manufactured products have Nomenclature of Goods subject to Foreign Trade code: 3811210000 “Additives for lubricating oils, containing petroleum or petrochemicals made of bitumiol rocks”.

Range of produced additives and packages of additives for lubricating oils comprises products of various functional groups, enabling to provide a large number of up-to-date oils' service properties.

The main types of produced additives for lubricating oils are: succinimides, dithiophosphates, sulfonates, phenolates, packages of additives and alkyl phenols.

More information about the range of producing additives, its technical description, physicochemical properties of products, and its destination purpose you can find in our catalogue of products (See Attachment 1), or on our website [www.llk-naftan.by](http://www.llk-naftan.by).

Today, production of JVLL “LLK-NAFTAN” is shipped in such countries like Russian Federation, Ukraine, Kazakhstan, Latvia, Finland, Romania, Turkey, The Netherlands, Spain, United Arab Emirates, Singapore, Republic of South Africa, South Korea.

Our main goal is engagement into new consumer markets of Middle East, Western and Eastern Europe.

Quality management and environment management systems of the producer are certified by “BUREAU VERITAS Certification” for the conformance to international standards ISO 9001:2008 and ISO 14001:2004.

JVLL “LLK-NAFTAN” provides its customers flexible conditions in cooperation with an individual approach to each client. We implement discount system depending on volumes of purchased goods, terms of delivery and payment.

Products can be shipped to a customer via automobile, rail and marine transport on FCA, DAF, DDU basis of delivery and other, following the client wish.

Minimum consignment - 1 drum, maximum – up to 300 metric tons per month.

JVLL “LLK-NAFTAN” is pleased to propose a commercial offer for our products on following terms in the year 2016:

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| **Description of goods** | **Foreign trade code** | **Cost bulk per ton/USD** |
| Alkylphenol | 2907130000 | 2157 |
| Dodecylphenol | 2907199000 | 2208 |
| Neutral oil | 2710199800 | 396 |
| Package of additives LLK-2501 | 3811210000 | 2461 |
| Package of additives LLK-2501D | 3811210000 | 2275 |
| Package of additives LUKOIL LLK-2501 | 3811210000 | 2170 |
| Package of additives LUKOIL LLK-2501-1 | 3811210000 | 1387 |
| Package of additives РА-2503-1 | 3811210000 | 2338 |
| Package of additives РА-2503-2 | 3811210000 | 2443 |
| Package of additives РА-2503-3 | 3811210000 | 2408 |
| Package of additives РА-2503-4 | 3811210000 | 2430 |
| Package of additives РА-2503-4Р | 3811210000 | 2216 |
| Package of additives РА-2600 | 3811210000 | 2355 |
| Package of additives РА-2610 | 3811210000 | 2604 |
| Package of additives РА-2615 | 3811210000 | 2429 |
| Package of additives VDS-9902 | 3811210000 | 2313 |
| Package of additives КРА-2601 | 3811210000 | 2365 |
| Package of additives РА-2503-11 | 3811210000 | 2348 |
| Package of additives РА-2600Р | 3811210000 | 2173 |
| Package of additives РА-2620 | 3811210000 | 3224 |
| Package of additives РА-2625 | 3811210000 | 2402 |
| Package of additives РА-2635 | 3811210000 | 2453 |
| Package of additives РА-4501 | 3811210000 | 2785 |
| Package of additives РА-4502 | 3811210000 | 2829 |
| Additive LUKOIL DF-11К | 3811210000 | 2703 |
| Additive С-1500В | 3811210000 | 2506 |
| Additive ZDF-105 | 3811210000 | 2961 |
| Additive V-7130D | 3811210000 | 2395 |
| Additive VNII NP-354 | 3811210000 | 2269 |
| Additive VNII NP-7120 | 3811210000 | 2453 |
| Additive VNII NP-715 | 3811210000 | 2166 |
| Additive DF-11 | 3811210000 | 1785 |
| Additive DF-11 mark «B» | 3811210000 | 2694 |
| Additive N-101 | 3811210000 | 2799 |
| Additive NSK | 3811210000 | 2141 |
| Additive NSSK-30 | 3811210000 | 2577 |
| Additive С-150 concentrate | 3811210000 | 1994 |
| Additive С-150 mark «А», mark «V» | 3811210000 | 1862 |
| Additive С-1500 | 3811210000 | 2558 |
| Additive С-2500 | 3811210000 | 2400 |
| Additive С-300 | 3811210000 | 1925 |
| Additive С-5А mark «А» | 3811210000 | 2040 |
| Additive С-5А mark «B» | 3811210000 | 1823 |
| Additive С-5А mark «V» | 3811210000 | 1781 |
| Additive С-5АB | 3811210000 | 1821 |
| Additive ССК-300 | 3811210000 | 2530 |
| Additive ССК-300D | 3811210000 | 2311 |
| Additive ССК-400 | 3811210000 | 2456 |
| Additive ССК-400D | 3811210000 | 2125 |
| Additive CD-7 | 3811210000 | 2936 |

Packing: bulk or metal drums (216.5 liters).

Terms of delivery: FCA-Novopolotsk.

With hope for mutually beneficial cooperation!

**JVLL «LLK-NAFTAN»**

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