



## Commercial offer

### JSC "Klimovichi plant of alcoholic beverages"

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JSC "Klimovichi plant of alcoholic beverages" invites wholesale companies, operating at the alcohol market, for cooperation.

JSC "Klimovichi plant of alcoholic beverages" is one of the largest and oldest manufacturers of alcoholic products in the Republic of Belarus. The plant has a rich history and was founded in 1858.

JSC "Klimovichi plant of alcoholic beverages" is a modern, constantly developing company, specializing in production of vodkas, balsams, liqueurs and grain alcohol "LUX" and "BELALPHA". Serious attention is being paid to issues of technical re-equipment and improvement of production that allows to produce high quality products.

The products are manufactured according to HS codes:

2208 60 110 0 – vodkas, special vodkas;

2208 90 560 8 – balms, bitters;

2207 10 000 0 – rectified ethyl alcohol from food raw material "Lux", "Belalpha" and high purity alcohol.

Full information about products of JSC "Klimovichi plant of alcoholic beverages" can be obtained in our price list (Annex 1) as well as on our website [www.klimlvz.by](http://www.klimlvz.by)

The high level of organization of JSC "Klimovichi plant of alcoholic beverages" is confirmed by the certificate of quality management system STB ISO 9001 and the certificate of quality management system and food safety based on hazard analysis and critical control points STB 1470-2004 (HACCP). Environmental management system meets the requirements of STB ISO 140001-2005. Occupational health and safety management system meets the requirements of STB 18001-2009.

The company has more than 600 employees. Capacities of the enterprise for the production of alcoholic beverages allow produce up to 1 500 000 liters of products per month.

The enterprise offers flexible conditions of cooperation with an individual approach to each customer. The shipping can be made on FCA, DAP, DDU and other terms of delivery according to the wishes of our partners. Customs formalities shall be paid at the expense of the enterprise.

JSC "Klimovichi plant of alcoholic beverages" exports its products to the following countries, such as Russian Federation, Ukraine, Germany, Republic of South Africa, Scotland, Latvia, Estonia, Georgia, Azerbaijan, Turkmenistan, China, Kazakhstan.

We sincerely hope that our offers will receive your response and we will reach a mutually beneficial cooperation.

#### **Company address**

JSC "Klimovichi plant of alcoholic beverages"

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Annex 1






Product image	HS Code	Description of goods	UM L.	Quantity of units in a package	Unit price on FCA terms (USD)
<b>NEW vodka «JOKER»</b>					
	2208 60 110 0	<p><b>vodka «JOKER»</b> rectified ethyl alcohol from food raw material "BELALPHA", corrected drinking water, malted</p> <p style="text-align: center;">Alcohol 40%</p>	0,5	20	0.68
	2208 60 110 0	<p><b>vodka «JOKER»</b> rectified ethyl alcohol from food raw material "LUX", corrected drinking water, rectified ethyl alcohol from food raw material "BELALPHA", malted, flavoring "Chocolate MA / 1692"</p> <p style="text-align: center;">Alcohol 40%</p>	0,5	20	0.68
<b>NEW vodka «TERRA NOVA»</b>					
	2208 60 110 0	<p><b>Vodka «TERRA NOVA.EAST»</b> corrected drinking water, rectified ethyl alcohol from food raw material "BELALPHA PREMIUM", alcoholized infusion of flax seeds, alcoholized infusion of fresh cucumbers.</p> <p style="text-align: center;">Alcohol 40%</p>	0,5	20	0.81
	2208 60 110 0	<p><b>Vodka «TERRA NOVA.WEST»</b> corrected drinking water, rectified ethyl alcohol from food raw material "BELALPHA PREMIUM", an alcoholic infusion of germinated wheat grains, an alcoholic infusion of dried wheat bread</p> <p style="text-align: center;">Alcohol 40%</p>	0,5	20	0.81






	2208 60 110 0	<b>Vodka "TERRA NOVA.NORTH"</b> corrected drinking water, rectified ethyl alcohol from food raw material "BELALPHA PREMIUM " Alcohol 40%	0,5	20	0.81
	2208 60 110 0	<b>Special vodka "TERRA NOVA.SOUTH"</b> corrected drinking water, rectified ethyl alcohol from food raw material "BELALPHA PREMIUM", alcoholized infusion of fresh lemon, fragrant olive flower extract, glucose  Alcohol 40%	0,5	20	0.81

*In the production of vodkas TM "ALPHA LINE" our specialists have revived the technology of using alcohol of "BELALPHA" grade with the addition of malt, due to which vodka has a pleasant natural aroma, a mild "wheat" taste and a typical grain finish.*

	2208 60 110 0	<b>Vodka "ALPHA LINE. ORIGINAL"</b> Ingredients: rectified ethyl alcohol from food raw material "BELALPHA", corrected drinking water, sugar, food additive food citric acid monohydrate (E330). Alcohol:39%	0.7	6	1.92
			0.5	12	1.49
	2208 60 110 0	<b>Vodka "ALPHA LINE. LIGHT"</b> Ingredients: rectified ethyl alcohol from food raw material "BELALPHA", corrected drinking water, sugar, food additive food citric acid monohydrate (E330). Alcohol 38%	0.7	6	1.91
			0.5	12	1.48
	208 60 110 0	<b>Vodka "ALPHA LINE. CLASSIC"</b> Ingredients: rectified ethyl alcohol from food raw material "BELALPHA", corrected drinking water, sugar, food additive food citric acid monohydrate (E330). Alcohol 40%	0.7	6	1.93
			0.5	12	1.5

	208 60 110 0	<b>Vodka "ALPHA LINE. CLASSIC"</b> Ingredients: rectified ethyl alcohol from food raw material "BELALPHA", corrected drinking water, sugar, food additive food citric acid monohydrate (E330). Alcohol 40%	1,0	6	1.20
			0,7	6	0.91
			0,5	12	0.68
	208 60 110 0	<b>Vodka «ALPHA LINE. CLASSIC CHOCOLATE»</b> Ingredients: rectified ethyl alcohol from food raw material "BELALPHA", corrected drinking water, sugar, flavoring «Chocolate». The taste is soft, with a touch of chocolate. Alcohol 40%	1,0	6	1.20
			0,7	6	0.91
			0,5	12	0.68
	2208 60 110 0	<b>Vodka "Kalasy. Belorusskaya niva"</b> Ingredients: rectified ethyl alcohol from food raw material "BELALPHA", corrected drinking water, sugar, food additive food citric acid monohydrate (E330). Alcohol: 40%	0.5	20	0.68
			0.2	30	0.25
	2208 60 110 0	<b>Vodka "Kalasy. Russkoye pole"</b> Ingredients: rectified ethyl alcohol from food raw material "BELALPHA", corrected drinking water, alcohol linden flowers infusion, natural honey. Alcohol: 40%	0.5	20	0.68
			0.2	30	0.25
	2208 60 110 0	<b>Vodka "Kalasy. Kazakhskaya step"</b> Ingredients: Rectified ethyl alcohol from food raw material "BELALPHA", corrected drinking water, crystalline hydrated glucose. Alcohol: 40%	0.5	20	0.68
			0.2	30	0.25

	2208 60 110 0	<p><b>Vodka "KALASY" Molodye"</b>  Ingredients: rectified ethyl alcohol from food raw material "BELALPHA", corrected drinking water, alcohol oat flakes infusion, crystalline hydrated glucose or dextrose (crystalline glucose).  Alcohol: 40%</p>	0.5	20	0.63
	2208 60 110 0	<p><b>Vodka "KALASY" Zolotye"</b>  Ingredients: rectified ethyl alcohol from food raw material "BELALPHA", corrected drinking water, alcohol linden flowers infusion, natural honey, crystalline hydrated glucose or dextrose (crystalline glucose).  Alcohol: 40%</p>	0.5	20	0.63
	2208 60 110 0	<p><b>Vodka "KALASY" Rzhanye"</b>  Ingredients: rectified ethyl alcohol from food raw material "BELALPHA", corrected drinking water, alcohol rye grain sprouts infusion, crystalline hydrated glucose or dextrose (crystalline glucose).  Alcohol: 40%</p>	0.5	20	0.63
	2208 60 110 0	<p><b>Vodka "1858. Manufacturnaya"</b>  Ingredients: Rectified ethyl alcohol from food raw material "BELALPHA", corrected drinking water, crystalline hydrated glucose or crystalline dextrose monohydrate, alcohol pumpkin seeds infusion, food additive food citric acid monohydrate (E330).  Alcohol: 40%</p>	0.5	20	0.55
		<p>Alcohol: 40%</p>	0.2	30	0.26
	2208 60 110 0	<p><b>Special vodka "1858. Gubernskaya"</b>  Ingredients: rectified ethyl alcohol from food raw material "LUX", corrected drinking water, fennel aromatic spirit, linden flowers aromatic spirit, melilot aromatic spirits, fructose.  Alcohol: 40%</p>	0.5	20	0.55
		<p>Alcohol: 40%</p>	0.2	30	0.26

	2208 60 110 0	<p><b>Vodka "1858. Masterovaya".</b>  Ingredients: rectified ethyl alcohol from food raw material "BELALPHA", corrected drinking water, alcohol flax seeds infusion, crystalline hydrated glucose or crystalline dextrose monohydrate.  Alcohol: 40%</p>	0.5	20	0.55
	2208 90 560 8	<p><b>Balsam "Klimovichskiy"</b>  A cognac-flavored alcoholic beverage with a mild bitterish taste made from infusion of more than 25 names of herbs and fruits. It is recommended as an addition to coffee, tea, ice-cream and vodka to bring them a unique taste and flavor of the balsam.  Alcohol 40%</p>	0,5	12	0.81
	2208 90 560 8	<p><b>Balsam "Staroslavjanskiy"</b>  An alcoholic beverage with 40 % alcohol flavored with honey and prunes. It is made with the use of more than 25 varieties of herbs and fruits. Added to coffee, tea, ice-cream or vodka it gives them a mild and slightly <i>sweet taste</i>.  Alcohol 40%</p>	0,5	12	0.77
	2208 90 560 8	<p><b>Balsam "1858.Klimgrad"</b>  A new kindof balsam with a harmonic taste achieved by aspecial combination of infusions of herbs, flowers of linden, fennel, lemon balm, sage, magnolia vine and other ingredients. It has a rich taste and flavor due to dog rose's, prunes, black mountain ash,apple juice and honey.  Alcohol 22%</p>	0,5	20	0.7
	2208 90 560 8	<p><b>Bitter spirit «1858. Kedrovaya»</b>  Alcoholic drink, which harmoniously combines grain spirit, softened water and pine nut infusion. The aroma is rounded, with a slight tone of pine nuts. To taste soft, slightly hot with a taste of pine nuts.  Fortress 35%</p>	0,5	20	0.69